EXHIBIT 5

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SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

February 7, 2002

Date of Report

NORTHWESTERN CORPORATION

(Exact name of Registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of incorporation)

0-692

(Commission File No.)

46-0172280 (IRS Employer Identification Number)

125 South Dakota Avenue, Suite 1100 Sioux Falls, South Dakota 57104

(Address of Principal Executive Offices)

(605) 978-2908

(Registrant's Telephone Number, Including Area Code)

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Item 5. OTHER EVENTS

On February 7, 2002, NorthWestern Corporation (the "Company") issued a press release discussing results for the fourth quarter of 2001 and for the full year of 2001. The press release is included as Exhibit 99.1 hereto and is incorporated herein by reference. The press release contains forward-looking statements regarding the Company and includes a cautionary statement identifying important factors that could cause actual results to differ materially from those anticipated.

Item 7. FINANCIAL STATEMENTS, PRO FORMA FINANCIAL STATEMENTS, AND EXHIBITS

(c) Exhibits

Exhibit Number

Description

99.1 * Press Release of NorthWestern Corporation, issued on February 7, 2002

* Filed herewith

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: February 7, 2002

NORTHWESTERN CORPORATION

By: /s/ Kipp D. Orme

· ·

Kipp D. Orme

Vice President - Finance and Chief

Financial Officer

<Page>

EXHIBIT INDEX

Exhibit

Number Description

99.1 * Press Release of NorthWestern Corporation, issued on February 7, 2002

* Filed herewith

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<DOCUMENT> <TYPE>EX-99.1 <SEQUENCE>3 <FILENAME>a2069897zex-99 1.txt <DESCRIPTION>EXHIBIT 99.1 <TEXT> <PAGE>

[LOGO FOR NORTHWESTERN CORPORATION]

News Release NYSE: NOR

CONTACTS:

INVESTORS:

CHARGES.

MEDIA:

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Roger Schrum 605-978-2848

roger.schrum@northwestern.com

NORTHWESTERN REPORTS 2001 EPS OF \$2.03 BEFORE RESTRUCTURING CHARGES; REAFFIRMS 2002 EPS GUIDANCE OF \$2.30 TO \$2.55

MONTANA POWER TRANSACTION RECEIVES REGULATORY APPROVALS; CORNERSTONE PURSUES STRATEGIC ALTERNATIVES

SIOUX FALLS, S.D. - FEB. 7, 2002 - NORTHWESTERN CORPORATION (NYSE:NOR) TODAY REPORTED FULL-YEAR 2001 NET INCOME OF \$56.7 MILLION OR \$2.03 PER DILUTED SHARE BEFORE RESTRUCTURING CHARGES, UP 11 PERCENT FROM THE \$49.6 MILLION OR \$1.83 PER DILUTED SHARE REPORTED IN 2000. THESE RESULTS ARE IN LINE WITH PREVIOUSLY ANNOUNCED EXPECTATIONS OF BETWEEN \$2.00 AND \$2.03 EARNINGS PER SHARE BEFORE

"In addition to our reported recurring results of \$2.03 per share, we have made substantial progress to further strengthen our energy and communications businesses for long-term growth and value creation," said Merle D. Lewis, NorthWestern's chairman and chief executive officer. "NorthWestern's businesses are positioned to achieve improved performance, and we reaffirm our previously announced 2002 earnings per share guidance of between \$2.30 to \$2.55."

Revenues for the fourth quarter of 2001 were \$797 million, compared with \$2.5 billion in the same quarter in 2000. Revenues for full-year 2001 were \$4.2 billion, down from \$7.1 billion in 2000. Revenues for both the fourth quarter and full-year 2001 were lower due primarily to the sale and exit of certain natural gas and crude oil businesses of CornerStone Propane along with lower commodity prices.

In addition, NorthWestern announced that it expects to close its pending acquisition of The Montana Power Company's energy transmission and distribution business by mid-February.

"With the recent unanimous approval by the Montana Public Service Commission and clearance by the Federal Trade Commission, we have received all necessary regulatory approvals to complete this transaction," Lewis said. "Combining Montana Power's successful utility business with NorthWestern's strong energy business will create a solid platform for substantially increased cash flow and a foundation for our value creation strategy of growth in earnings and dividends. This strategy is evidenced by the fourth quarter dividend increase of 6.7 percent, marking our 18th consecutive year for increasing dividends."

- More -

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NorthWestern Reports \$2.03 EPS Before Restructuring Charges Feb. 7, 2002

Page 2

CornerStone announced on Jan. 18, 2002, it had retained Credit Suisse First Boston Corporation to pursue strategic options, including the possible sale or merger of the Partnership. NorthWestern represents the largest unitholder of CornerStone and owns all of the stock of the managing general

"We fully support CornerStone's action as it is consistent with our strategic intent to continue to narrow the focus of NorthWestern's energy and communications businesses," Lewis said. "As we have noted, CornerStone has historically been a minor contributor to NorthWestern's earnings and cash flow. By excluding CornerStone and adding Montana Power's utility operations, approximately two-thirds of NorthWestern's targeted 2002 earnings before interest, taxes, depreciation and amortization (EBITDA) is attributable to our utility businesses."

As previously announced, NorthWestern recorded a pre-tax restructuring charge of \$25 million in the fourth quarter of 2001 associated with its Operational Excellence initiative which is focused on reducing annualized selling, general and administrative (SG&A) expenses by \$150 million. Including the charge, NorthWestern reported fourth quarter net income of \$5.1 million or 12 cents per diluted share, compared to \$15.7 million or 60 cents per diluted share in the fourth quarter of 2000. Net income for 2001 including the charge was \$44.5 million or \$1.53 per diluted share.

DIVIDEND ACTIONS

During the fourth quarter, NorthWestern announced a quarterly dividend increase to 31 3/4 cents per share on the Company's common stock payable Dec. 1, 2001. The quarterly common stock dividend is equivalent to an annual rate of \$1.27, an 8-cent or 6.7 percent increase over the previous annual dividend rate. Consistent with its strategy of growing both earnings and dividends, NorthWestern has increased dividends on its common stock for 18 consecutive years and has paid dividends for 55 consecutive years.

On Feb. 6, 2002, the Board of Directors announced another quarterly dividend of 31 3/4 cents per share on the Company's common stock payable March 1, 2002, to shareholders of record on Feb. 15, 2002.

BUSINESS SEGMENT RESULTS

NorthWestern's electric and natural gas business segment, NorthWestern Services Group, reported strong results for 2001 with operating income of \$50.4 million, before restructuring charges, up 33 percent or \$12.4 million, compared with 2000. Revenues for the year totaled \$251.2 million, up from \$181.3 million in 2000. In the fourth quarter 2001, operating income before restructuring charges totaled \$8.6 million, down \$1.6 million from the same period in 2000 due to milder weather conditions and reduced wholesale electricity sales.

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NorthWestern Reports \$2.03 EPS Before Restructuring Charges Feb. 7, 2002 Page 3

NorthWestern's President and Chief Operating Officer Richard R. Hylland said, "Overall, our core energy business showed healthy growth again in 2001, aided by favorable wholesale electricity sales in the first half of the year. Our underlying electricity and natural gas distribution business continues to perform well and will show substantial revenue growth and earnings accretion in 2002 following the completion of the Montana Power transaction."

Fourth quarter results for Expanets, NorthWestern's communications business, showed continued improvement, with EBITDA before restructuring charges reflecting a loss of \$1.6 million, compared with a loss of \$13.2 million for the same quarter in 2000. Further, the fourth quarter 2001 results include approximately \$10 million in identified nonrecurring transition and integration costs as Expanets advanced the migration of its business toward a common information technology platform. SG&A expenses for the fourth quarter reflect a reduction of \$25.4 million, or 23 percent, from the same quarter in 2000 and a reduction of \$19.9 million, or 19 percent, from the third quarter of 2001, representing actions taken by the company to resize its business and reduce its cost structure. For the full year, Expanets reported an EBITDA loss before nonrecurring charges of \$47.5 million, of which \$37.7 million occurred during the first quarter prior to the restructuring of Expanets' agreement with Avaya, Inc., compared with positive EBITDA of \$12.6 million in 2000. Identified nonrecurring transition and integration costs totaled \$36 million during 2001 and \$24 million in 2000. Revenues for fourth quarter 2001 were \$217.5 million, compared with \$293.5 million in fourth quarter 2000. For the full year, revenues were \$1.0 billion, compared with \$1.1 billion in 2000.

"Expanets took several important steps during the fourth quarter and throughout the year that should provide major building blocks for achieving its targets in 2002. First, the company further resized its cost structure and substantially reduced expenses to reflect changing market conditions in the communications industry. In late November, Expanets also introduced a new information technology system infrastructure that when fully implemented should enable the company to more efficiently develop and deploy communications solutions for clients while reducing operating expenses. This project is part of Expanets' previously announced plan to exit from the costly transition services agreements entered into in connection with the purchase of the Growing and Emerging Markets (GEM) division of Lucent Technologies. This is an extensive project involving substantial data migration from third-party legacy systems to the new Expanets system and the launching of a new integrated customer care, billing, order processing and information technology system. Expanets' process teams addressed initial delays in the integration of the new system and continue to make progress toward full implementation of the system," Hylland said.

"Expanets' focus on value-added services and solutions at the customer premises, as opposed to commodity-based services such as a broadband networks, has enabled it to

<PAGE>

NorthWestern Reports \$2.03 EPS Before Restructuring Charges Feb. 7, 2002 Page 4

maintain a core level of recurring customer revenues, even in the face of challenging economic conditions. We believe Expanets is well positioned with a cost structure to meet our performance expectations in 2002," Hylland added. "As we highlighted in our Nov. 30, 2001, webcast presentation, we are targeting an improvement in Expanets' EBITDA in 2002 of approximately \$130 million resulting from cost reductions and efficiencies across the business. Specifically, the improvement is targeted to come from the completion of activities generating the nonrecurring transition and integration costs incurred during 2001 (\$36 million), nonrecurring expenses attributable to the new information technology system when fully implemented (\$14 million), and SG&A reductions resulting principally from cost improvement and resizing initiatives during 2001 (\$80 million)."

Blue Dot, NorthWestern's heating, ventilation, air conditioning (HVAC) and plumbing services provider, reported full-year 2001 EBITDA before restructuring to \$423.8 million, compared with \$18.4 million in 2000. Revenues improved to the acquisition of certain locations during 2000 and 2001. Reported EBITDA before restructuring charges for the fourth quarter 2001 reflects a loss of \$2.4 million, compared with positive EBITDA of \$1.7 million in the same period in \$109.9 million in the same quarter in 2000. Included in the fourth quarter 2001 results are approximately \$6 million in negative adjustments relating principally to the carrying value of inventory and receivables at certain

"Blue Dot's results during the fourth quarter were impacted by continued soft economic conditions, nonrecurring charges taken at business locations that are undergoing restructuring and the relocation of its corporate headquarters to Sioux Falls," said Hylland. "Blue Dot's new management team is implementing a plan to improve performance by maximizing higher margin services, implementing new systems and processes, enhancing efficiency and improving underperforming business locations."

Fourth quarter EBITDA from CornerStone Propane (NYSE:CNO) was \$21.6 million, before nonrecurring losses totaling approximately \$5.9 million primarily related to the sale of CornerStone's remaining crude and natural gas businesses, compared with \$35.2 million in the fourth quarter of 2000. The propane distribution company results were significantly impacted by near record warm weather in the fourth quarter, which reduced retail gallons sold by 28 percent compared with the fourth quarter of 2000. Revenues for the quarter were \$427 million, compared with \$2.1 billion in same quarter in 2000. Full-year 2001 both the fourth quarter and full-year 2001 were lower due primarily to the sale and exit of certain natural gas and crude oil businesses along with lower commodity prices.

<PAGE>
NorthWestern Reports \$2.03 EPS Before Restructuring Charges
Feb. 7, 2002
Page 5

The action taken by CornerStone in January to pursue strategic options will be considered in conjunction with NorthWestern's required adoption of Financial Accounting Standard 142, "Goodwill and Other Intangible Assets" and effective Jan. 1, 2002. It is likely that substantially all of NorthWestern's nearly \$40 million net carrying value in CornerStone will be taken as a non-cash adoption during the first quarter 2002.

CONFERENCE CALL

As previously announced, the Company will conduct a conference call with analysts today at 11 a.m. Eastern time. The conference call will be webcast live via the NorthWestern Corporation Web site at www.northwestern.com or at www.companyboardroom.com.

ABOUT NORTHWESTERN

NorthWestern Corporation, a FORTUNE 500 company, is a leading provider of services and solutions to more than 2 million customers across America in the energy and communications sectors. NorthWestern's partner entities include NorthWestern Services Group, a provider of electric, natural gas and communications services to Upper Plains customers; Expanets, one of the largest mid-market providers of networked communications solutions and services in the United States; Blue Dot, a leading provider of air conditioning, heating, plumbing and related services; and CornerStone Propane Partners L.P. (NYSE:CNO), one of the nation's largest retail propane distribution entities. Further information about NorthWestern is available on the Internet at www.northwestern.com.

FORWARD-LOOKING STATEMENTS

CERTAIN STATEMENTS MADE IN THIS NEWS RELEASE, INCLUDING THOSE RELATING TO EXPECTATION OF FUTURE FINANCIAL PERFORMANCE, CONTINUED GROWTH, CHANGES IN ECONOMIC CONDITIONS OR CAPITAL MARKETS AND CHANGES IN CUSTOMER USAGE PATTERNS AND PREFERENCES, AS WELL AS OTHER STATEMENTS REGARDING OUR ASSUMPTIONS, PROJECTIONS, EXPECTATIONS, TARGETS, INTENTIONS OR BELIEFS ABOUT FUTURE EVENTS, ARE FORWARD-LOOKING STATEMENTS WITHIN THE MEANING OF THE "SAFE HARBOR" PROVISIONS OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED. THESE FORWARD-LOOKING STATEMENTS ARE SUBJECT TO VARIOUS RISKS AND UNCERTAINTIES. A NUMBER OF IMPORTANT FACTORS WHICH ARE DIFFICULT TO PREDICT AND MANY OF WHICH ARE BEYOND THE CONTROL OF THE CORPORATION, COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE IMPLIED BY THE FORWARD-LOOKING STATEMENTS. THESE FACTORS INCLUDE, BUT ARE NOT LIMITED TO, THE ADVERSE IMPACT OF WEATHER CONDITIONS; UNSCHEDULED GENERATION OUTAGES; MAINTENANCE OR REPAIRS; UNANTICIPATED CHANGES TO FOSSIL FUEL OR GAS SUPPLY COSTS OR AVAILABILITY DUE TO HIGHER DEMAND, SHORTAGES, TRANSPORTATION PROBLEMS OR OTHER DEVELOPMENTS; DEVELOPMENTS IN THE FEDERAL AND STATE REGULATORY ENVIRONMENT AND THE TERMS ASSOCIATED WITH OBTAINING REGULATORY APPROVALS; THE RATE OF GROWTH AND ECONOMIC CONDITIONS IN THE SERVICE AREAS OF THE CORPORATION AND ITS SUBSIDIARIES; THE SPEED AND DEGREE TO WHICH COMPETITION ENTERS THE INDUSTRIES AND MARKETS IN WHICH THE CORPORATION'S BUSINESSES OPERATE; THE TIMING AND EXTENT OF CHANGES IN INTEREST RATES AND FLUCTUATIONS IN ENERGY-RELATED COMMODITY PRICES: RISKS ASSOCIATED WITH ACQUISITIONS, TRANSITION AND INTEGRATION OF ACQUIRED COMPANIES, INCLUDING IMPLEMENTATION OF INFORMATION SYSTEMS AND REALIZING EFFICIENCIES IN EXCESS OF ANY RELATED RESTRUCTURING

CHARGES; REDUCTION OF MINORITY INTEREST BASIS REQUIRING THE CORPORATION TO RECOGNIZE ITS SHARE OF OPERATING LOSSES AT CERTAIN SUBSIDIARIES; FOR LOSS ALLOCATION PURPOSES; CHANGES IN CUSTOMER USAGE PATTERNS AND PREFERENCES; AS WELL AS CHANGING CONDITIONS IN THE ECONOMY, CAPITAL MARKETS AND OTHER FACTORS IDENTIFIED FROM TIME TO TIME IN THE CORPORATION'S FILINGS WITH THE SECURITIES AND EXCHANGE COMMISSION; AND EVENTS, CONDITIONS OR CIRCUMSTANCES THAT PRECLUDE OR MATERIALLY DELAY THE COMPLETION OF THE ACQUISITION OF THE MONTANA POWER COMPANY'S ENERGY TRANSMISSION AND DISTRIBUTION BUSINESS. THIS NEWS RELEASE SHOULD BE READ IN CONJUNCTION WITH THE COMPANY'S REPORT ON 10-K FOR 2000, AND SUBSEQUENT QUARTERLY REPORTS ON 10-Q AND CURRENT REPORTS ON 8-K, WHICH CAN BE LOCATED AT WWW.SEC.GOV AND REQUESTED FROM NORTHWESTERN CORPORATION.

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NORTHWESTERN CORPORATION
CONSOLIDATED STATEMENTS OF INCOME
(In Thousands, Except Per Share Amounts)
(Unaudited)

<Table> <Caption>

		NTHS ENDED BER 31
	2001	2000
<pre><s> OPERATING REVENUES COST OF SALES GROSS MARGIN</s></pre>		
OPERATING EXPENSES: Selling, General and Administrative Restructuring Depreciation Amortization of Goodwill and Other Intangibles	183,340 24,916 18,005 16,460	207,115
OPERATING INCOME (LOSS) Interest Expense Investment Income and Other	(41,411) (24,112) 3,893	3,360 (22,055) 1,147
LOSS BEFORE INCOME TAXES AND MINORITY INTERESTS Benefit for Income Taxes	(61,630) 30,133	(17,548) 12,118
LOSS BEFORE MINORITY INTERESTS Minority Interests	(31,497) 36,588	(5,430) 21,095

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	(2	2) 4TH QUARTER E	ENDED DECEMBER 3	
	2001			
	Retail Propane	Wholesale Propane	Retail Propane	
<pre><s> (2) Operating Revenues Cost of Sales</s></pre>	<c> \$ 88,377 41,959</c>	<c> \$ 338,208 328,498</c>	<c> \$ 137,661 76,328</c>	
Gross Margin				

 \$ 46,418 | s 9,710 | \$ 61,333 |- More -

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NORTHWESTERN CORPORATION SEGMENT INFORMATION

<Table> <Caption>

		· ····· ··· ··· ··· ··· ···		TWELVE N	ONTH	S ENDED D
		ric and	Com	munications	****	HVAC
<s> Operating Revenues Cost of Sales</s>	<c> \$</c>	251,208 142,112		1,032,033 648,036	<c> \$</c>	423,803 267,978
Gross Margin		109,096		383,997		155,825
Selling, general and administrative Restructuring Depreciation Amortization of goodwill and other intangibles	ī	42,284 4,499 16,428		431,477 5,906 13,518 35,647		145,954 7,239 9,148 7,245
Operating Income (Loss)		45,885		(102,551)		(13,761)
Interest expense Investment income and other		(8,692) 306		(17,330) 683		(3,835) 204
Income (loss) before taxes and minority interests Benefit (provision) for income taxes		37,499 (11,857)		(119,198) 32,190		(17,392) 3,830
Income (loss) before minority interests	\$	25,642	\$	(87,008)	\$	(13,562)

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				TWELVE	монтн	S ENDED D
	lectric ar	nd				
ter en	tural Gas	(1)	Comm	unication	S	HVAC
<pre><s> Operating Revenues</s></pre>	<c></c>		<c></c>		<c></c>	
Cost of Sales	\$ 181,3	309 156	\$ 1	740,553	\$	260,975
Gross Margin				363,481		147.854
Selling, general and administrative Depreciation	39,2	211		363,481 350,926		129,447
Amortization of goodwill and other intangibles	15,5	919		7,614		7,901
				29,552		5,891
Operating Income (Loss) Interest expense	38,0	023		(24,611)		
Investment income and other	(7,7	760)				(4,877)
	(1	194)		508		401
Income (loss) before taxes and						
minority interests Benefit (provision) for income taxes	30,0	069		(28,122)		139
	(9,8			8,323		(2,404)
Income (loss) before minority interests	\$ 20,2	250	\$	(19,799)	\$	(2,265)
<caption></caption>					—— —	
		200		YE MONTHS		DECEMBER 20
	Electri	lc 	Natu	ral Gas	E	lectric
<\$> (1) Openship Revised Processes						
(1) Operating Revenues Cost of Sales	<c> 106,9</c>	95	\$	144,213	\$	86,575
	23,0)52		119,060 25,153		16,782
Gross Margin	83,9	943		25,153		69,793
Selling, general and administrative expenses	27,7	134		14,550		25,397
Restructuring Depreciation	3,3	329		1,170		
	13,1	. 53		3,235		12,663
Operating Income	\$ 39,6		\$ ====	6,198	\$	31,733
<caption></caption>						
	4					
	-the same same about their same a	(2)	TWELV	E MONTHS	ENDED	DECEMBER
		200	1			
						20
	Retail Propane			lesale opane		etail

INCOME BEFORE CUMULATIVE EFFECT OF		***************************************		the the sales also play have you save
CHANGE IN ACCOUNTING PRINCIPLE Cumulative Effect of Change in Accounting		5,091		15,665
Principle, Net of Tax and Minority Interests				
NET INCOME Minority Interests on Preferred	****	5,091	1000 API 34	15,665
Securities of Subsidiary Trusts Dividends on Cumulative Preferred Stock		(1,877) (47)		(1,651) (47)
EARNINGS ON COMMON STOCK	\$	3,167		13,967
AVERAGE COMMON SHARES OUTSTANDING EARNINGS PER AVERAGE COMMON SHARE	***************************************	26,724		23,216
Basic Before Cumulative Effect Cumulative Effect of Change in Accounting Principle	\$.12	\$. 60
Basic	\$.12	\$.60
Diluted Before Cumulative Effect Cumulative Effect of Change in Accounting Principle	\$.12		. 60
•				
Diluted	\$.12	\$.60

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NORTHWESTERN CORPORATION SEGMENT INFORMATION

<Table> <Caption>

		4TH Q	UARTER ENDED DE
	Electric an Natural Gas (d 1) Communicatio	ns HVAC
<pre><s> Operating Revenues Cost of Sales</s></pre>	<c> \$ 47,018 25,628</c>	<c> \$ 217,527 131,779</c>	<c> \$ 101,247 64,862</c>
Gross Margin Selling, general and administrative Restructuring Depreciation Amortization of goodwill and other	21,390 8,565 4,499 4,192	85,748 87,367 5,906 4,960	36,385 38,758 7,239 2,272
intangibles	****	7,950	1,869

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Operating Income (Loss) Interest expense Investment income and other	4,134 (2,099) 78	(20,435) (6,816) 253		(13,753) (434) 16
Income (loss) before taxes and minority interests Benefit (provision) for income taxes	 2,113 160	 (26,998) 14,729	Abr. 4	(14,171) 4,718
Income (loss) before minority interests	\$ 2,273	\$ (12,269)	\$	(9,453)

<Caption>

4TH QUARTER ENDED DE

		lectric an ural Gas (ommunicatio	ns	HVAC
<pre><s> Operating Revenues</s></pre>	<c></c>			 >	 <c:< th=""><th></th></c:<>	
Cost of Sales	\$	57,071 32,883	\$	293,540 193,955		109,907 73,377
Gross Margin Selling, general and administrative Depreciation Amortization of goodwill and other	Were stage stars	24,188 9,926 4,054		99,585 112,763 2,370	*** *** *	36,530 34,874 2,469
intangibles				10,220	···	1,628
Operating Income (Loss)		10,208		(25,768)		(2,441)
Interest expense Investment income and other		(1,812) (130)		(873) 102		(1,339) 45
Income (loss) before taxes and minority interests Benefit (provision) for income taxes		8,266 (1,960)	All Arm to	(26,539) 12,383	æ	(3,735)
Income (loss) before minority interests	\$	6,306	\$	(14,156)	\$ ===	(2,886)

<Caption>

The second discussion of	(T) AIR CONKIEK FUDED DECEMBER	3
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			20	200			
		E	lectric	Nat	ural Gas	El	ectric
<s> (1) Opera Cost</s>	ating Revenues of Sales	<c> \$</c>	21,407 5,809	<c></c>	25,611 19,819	<c></c>	22,492 4,655
Selli	Margin .ng, general and administrative		15,598		5,792		17,837
Restr	enses Tucturing Eciation		5,383 3,329 3,548		3,182 1,170 644		6,483 3,216
Opera	ting Income	\$	3,338	\$	796	\$	8,138

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(2) Operating Revenues Cost of Sales

Gross Margin

</Table>

\$ 373,853 \$ 2,139,924 \$ 389,447 195,541 2,115,843 211,139 \$ 178,312 \$ 24,081 \$ 178,308

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